

Shekhar Charpe

📍 [Betul, Madhya Pradesh.](#) 📞 (+91) 8349459352 ✉ shekharcharpe473@gmail.com [in Shekhar | LinkedIn](#)

CARRIER OBJECTIVE

Flexible individual with good knowledge of agriculture and multidimensional skills Looking to obtain a long-term position in a progressive organization to add to this knowledge and skills for its growth and to gain experience

PROFESSIONAL EXPERIENCE

Dhanuka Agritech Ltd.

Pandharpur, Maharashtra

Marketing Intern-

1st May to 30th June 2024

- Project: Market Development of Fungicide Product and Farmer Awareness Survey (Grapes).
- Organized IFC activities, product awareness campaigns, field demos, Farmer and village Meetings, promotional events (feedback by testimonial).
- Evaluated potential areas of improvement in Grape Protection solutions based on critical insights from market research.
- I worked on a project related to fungicide and insecticide trends in the crop. Worked on a learning experience to interact with farmers, dealers and Retailer.

Arya.ag

Guna, Madhya Pradesh

Management Trainee – Business Development

June 2025 Till Now

- Developed Business in new Territory.
- Achieve Monthly Sales Target.
- Build Relationship with Client's (Farmers, Traders).
- Working in Warehousing Operations, and Field Operations.
- Sales and Lead Generation in Agri-Finance, Document and Process Management.

EDUCATION

PGDM-Agri Business Management Pursuing

70%

Udaybhansinhji Regional Institute of Cooperative Management, Gandhinagar, Gujarat

2023-25

B.Sc. Agriculture

67%

Dr. B. R. Ambedkar University, Agra, Uttar Pradesh

2018-2022

Higher Secondary Certificate (Class 12th)

75%

Govt. High. Sec. School Amravati Ghat, Betul, Madhya Pradesh

2018

Secondary School Certificate (Class 10th)

57%

Govt. High. Sec. School Amravati Ghat, Betul, Madhya Pradesh

2016

ACADEMIC PROJECTS

RAWE

July 2021 to Dec 2021

- Cultivation of Tomato
- Gain knowledge of to understand the rural situations status of agricultural technologies adopted by farmers, prioritize the farmer's problems.
- Developed skills & attitude of working with farm families for overall development in rural area.

ELP(MODULE)

Dec 2022 to Apr 2022

- Mushroom Cultivation Technology

SKILLS

- **Technical-** MS Office (Excel, Word, Power Point), Canva, Google Sheet.
- **Soft-** Leadership, Active Listening, Adaptive, Work Ethic, Communication

CERTIFICATIONS

- Agriculture Sales and Marketing
- MS Excel – Beginner to expert

LANGUAGES

- English
- Hindi

HOBBIES

- Travelling
- Swimming

I here declare that all the information provided in my resume is true to the best of my knowledge.

SHEKHAR CHARPE